

#### Planting Kids in Nature since 1970

### Welcome to Slide Ranch!



# Mission

We cultivate <u>healthy bodies and minds</u> and <u>foster future generations of</u> <u>environmental stewards</u>.

By farming, cooking, caring for animals and exploring wilderness and the coast, we teach people of all ages to see <u>the</u> <u>connection between their own</u> <u>health, a healthy food system and a</u> <u>healthy environment</u>.





"Something I learned was how healthy it is to be in a free, wide open space and how important it is to reflect. I learned that I am able to make a change in this world and it starts at home." - 9th grade student, Girls Inc.

# Muir Beach, California



# History



Slide Ranch has a rich history in connecting people to food.

The Miwok once fished and foraged for food at this site.

**Portuguese dairy** farmers purchased the land in late **19th century** and produced milk and butter for residents of San Francisco.

In 1969, 134 acres of this fertile coastline were **rescued from commercial development** and **purchased by the Nature Conservancy.** 

"Rebels with a Cause" saved the Marin Headlands!

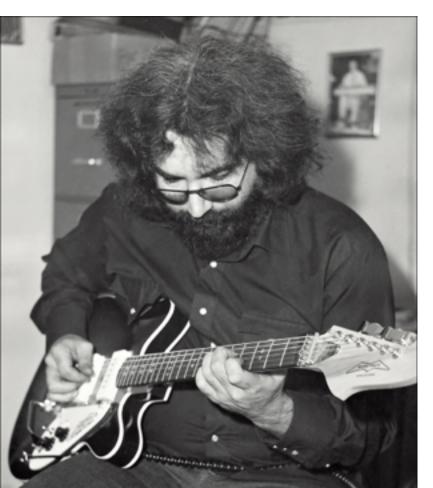
Co-Founders Doug Ferguson, Susie Washington-Smyth



The Slide Ranch nonprofit organization was **established** in 1970, becoming one of the first Park Partners in the Golden Gate National Recreation Area.



Jerry Garcia was our first donor?





# Our Staff

SLIDE RANCH

- Maika Llorens Gulati Executive Director
- Development Coordinator Coming soon!
- Shelley Champine Executive Assistant
- Ethan Zatko Interim Program Director
- Julie Hartman Associate Program Director
- Gabriel Powers
  Program Administrator
- 7 TiRs + 3 Summer TiRs

- Damien De Clerck Director of Operations
- Jesse Wernick
  Operations Manager
- Elena Sanchez-Corea Animal Care Manager
- Teresa Kao
  Garden Manager
- Sergio Pineda Facilities Manager
- Colan Baldyga Ranch Hand



# Our Board



- Suzette Clarke, President Communications and PR Executive Owner, Next Door Wine
- Debra Nelson, Vice President Philanthropic Consultant
- Peter Scherr, Secretary Attorney
- Caroline Loewy, Treasurer Biotechnology Executive/Consultant
- Tracy Baldwin Technology Executive Founder & CEO, RokketMed Corp.
- Jill Cowan

Non-Profit Professional

• Richard Gerstein President, Finca LLC CEO & Chairman, Cargomatic

- Margo Green
  Community Volunteer
- Robert Lawrence Trustee and Real Estate Investor
- Shelley Lindgren Restaurant Owner, Wine Author A16, A16 Rockridge, SPQR
- Luke Maura Director, Deutsche Bank Securities
- Stacey Silver
  Non-Profit Professional
- Brooke Waterhouse Curator of Art & Culture

## Visitors

♦ Welcomed 10,259 visitors.

 $\diamond$  65% of our School and Community Group programs from low-income communities.

 $\diamond$  We served 85 different Bay Area school and community groups.

 $\diamond$  6,000 visitors milked the Slide Ranch goats.





## Programs





### **School and Community Groups**







### **Family Events**



#### Family Farm days:

- Spring Birds
- Sheep to Shawl
- Ocean Exploration

Toddler Days

#### Family Campout





## Individual and Corporate Volunteers







\*

SLIDE







### 2017 Teachers in Residence (TiR)

"I don't know where you find such strong teachers. I would consider myself lucky to have them as colleagues. I have been teaching for a long time and always learn new ideas from your amazing staff."

-3rd grade teacher, Saint Anselm School







# **Summer Camps**



# Summer Camp Staffing



Teacher in Residence ratio 1:8-10 campere 7-8 teachers a week 80-90 kids per week session

On-site support staff:

- •Program director
- •Program manager
- •Program administrator



Program Staff handle administrative duties, supplies purchasing, camp t-shirt distribution, photography, program evaluation, and unexpected circumstances

Program Staff orient Junior Camp Counselors, 14-18 year olds, and coach them in an initial training on morning 1 and again for a check-in mid-week.

## **Summer Camps - Curriculum**



- Teaching standards: preparation, teaching approach, interactive/ experiential, communication, leadership
- Joseph Cornell, author of Sharing Nature book series. FLOW learning method: into, through, beyond
- Next Generation Science Standards (NGSS): practices, crosscutting concepts and and disciplinary content ideas



## **Summer Camps - Themes**

Each camp week includes 6 elements: milking, visiting chickens, garden projects, cooking, crafts, hiking

Ranch Rangers (5-13 yo) Slide Explorers (5-8 yo) Junior Farmers (8-13 yo) Junior Camp Counselors (14-18 yo)





# **Activities - Goat Milking and Barnyard**







### Activities -Wool Crafts







### Activities – Chickens and Ducks







### Activities -Nature Play





### **Activities - Cooking in the Garden**







### **Activities - Garden Stewardship**







### **Activities - Educational play**





# **Risk Management**



How do we ensure safety?

- Waivers for campers and volunteers
- Incident Reports
- Teachers and all staff are trained annually in CI emergency response, and Mandated Reporter



- All campers must be signed in and out of camp by designated guardians.
- Aftercare is provided when parents are not available to pick up their campers immediately as camp ends.

# Marketing and Outreach





#### Email Blast

Social Media

Events

Local PR

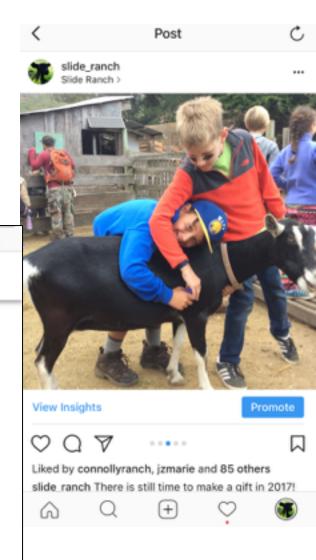
a marinmommies.com

#### **<u></u>=Marin Mommies**

SPRING AND FALL FAMILY CAMPOUTS

Slide Ranch, Muir Beach

Slide Ranch's Family Campouts are special overnight trips for the whole family featuring farm activities, crafts, and nature exploration. Enjoy a potluck dinner on Saturday night, and gather 'round the campfire for stories and songs, then set up camp in a spectacular coastal



# Financials



\$450-\$475 per person for a week

Revenue Summer Camp \$360,000

Budget 2018 - \$1.3M

**Revenue Sources** 









#### Thank you! Hablamos español

Maika Llorens Gulati Executive Director <u>maika@slideranch.org</u>

Torosa Kan