

INVESTING IN OUR WORKING LANDS FOR REGIONAL RESILIENCE



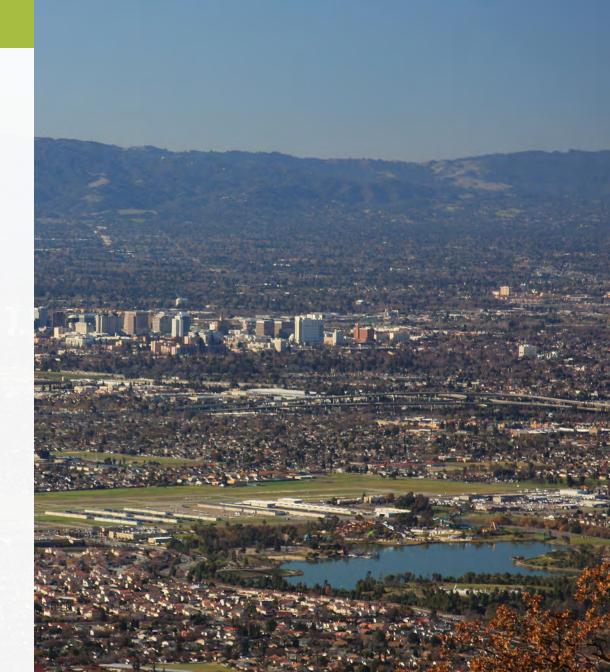
# THE VALLEY OF HEART'S DELIGHT

Until the 1960s the Santa Clara Valley was the largest fruit production and packing region in the world.

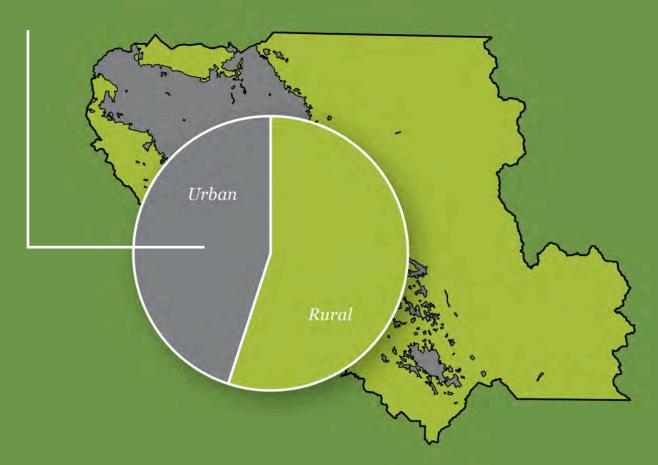


## SILICON VALLEY

Silicon Valley is the world's leading hub and startup ecosystem for high tech innovation today.



of farm and ranch lands in of farm and ranch lands in Santa Clara Valley have been lost in the last 20 years alone





# What if we do nothing?

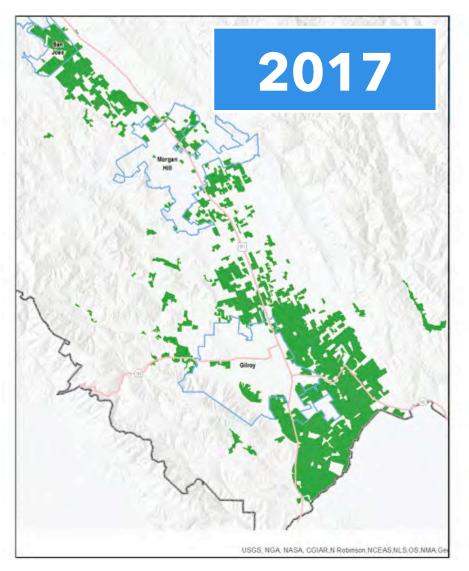
### SUSTAINABLE AGRICULTURAL LANDS CONSERVATION PROGRAM (SALCP)

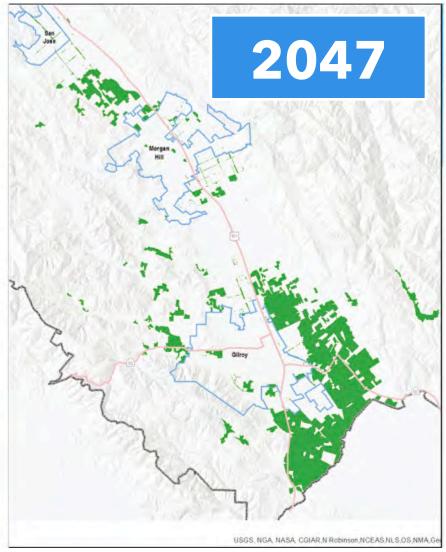


#### Climate Agriculture Protection Program (CAPP)

CAPP's mission is to shift the planning paradigm and create a comprehensive regional framework in order to preserve the remaining working lands, support a vibrant agricultural economy and mitigate and reduce further effects of climate change.

### **CONVERSION TREND OF AGRICULTURAL LANDS**



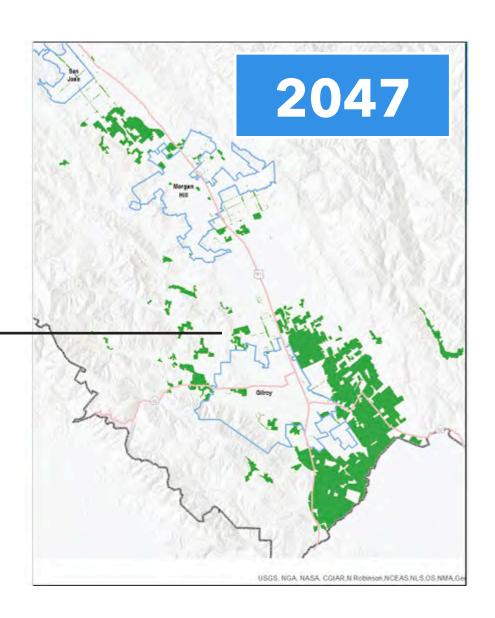


# CLIMATE AGRICULTURE PROTECTION PROGRAM (CAPP)

**BUSINESS AS USUAL** 

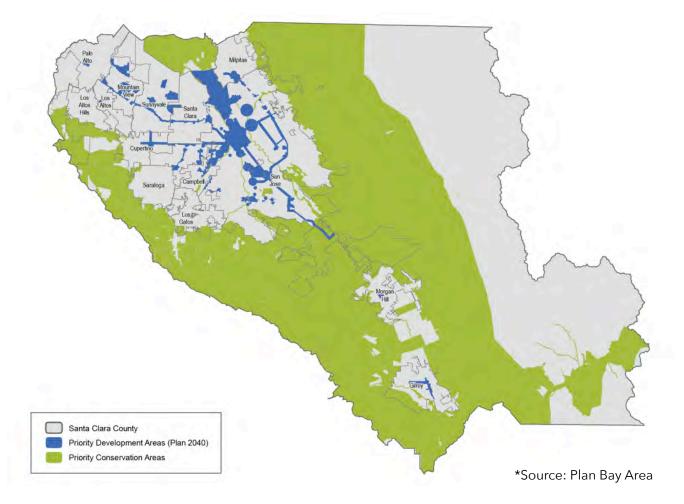
36%

of remaining farm and ranch lands in Santa Clara Valley will be lost over the next 30 years





#### PLANNING FOR FUTURE GROWTH IN SANTA CLARA COUNTY



Prioritizing new development in the County in urban areas, close to jobs and transit.

# WHY AG IN THE VALLEY?

- » Fertile soils
- » Temperate climate
- » Abundant groundwater
- » Proximity to urban markets



### CURRENT AG ECONOMY

- » Over 1,000 farms
- » Over 8,000 employed
- » \$1.6 billion annual output value
- » \$832 million annual contribution to County economy



## SANTA CLARA VALLEY GROWN

- » Sixth in California, land productivity per acre.
- » Over 20 different crops grown exceed \$1,000,000 in output value.
- » Top three crops are nursery crops, mushrooms, and bell peppers.
- » Over 30 wineries, with half a million annual visitors.



### WORKING LANDS

- » Actively managed for agricultural production
- Passively providing public co-benefits including recreation, wildlife habitat, scenic corridors and ecosystem services



## ECOSYSTEM SERVICES

- » Aquifer recharge
- » Fire breaks
- » Erosion control
- » Wildlife habitat
- » Carbon sequestration
- » Flood risk reduction
- » Traffic and sprawl mitigation



### \$45 billion

Annual contribution of Working Lands to Santa Clara County



Enhancing the quality of life, health and wellbeing for all.



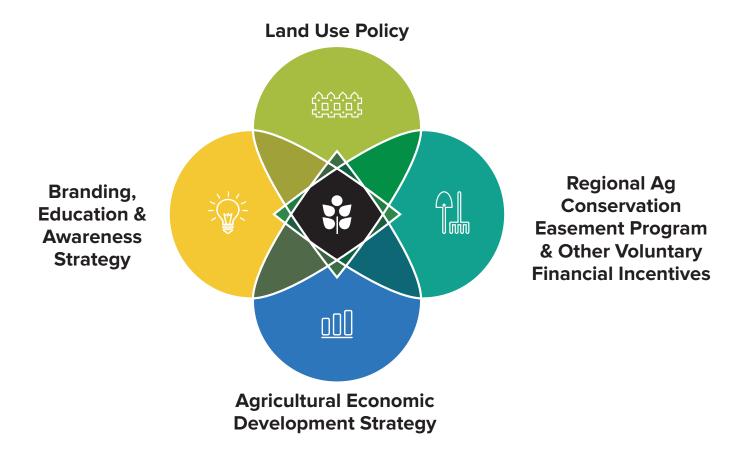
# How do we grow a vibrant ag economy?

# FOUNDATIONAL GOALS

- » Keep Working Lands at Work
- » Honor the Importance of Agriculture to Santa Clara Valley
- » Craft a Unified Regional Land Use Policy Framework for the Future



#### AGRICULTURAL PLAN FRAMEWORK



Growing a vibrant ag economy requires an integrated approach.

#### **AGRICULTURAL RESOURCE AREA**



A priority area that focuses all policies and programs.



# PROTECTING LANDS + SUPPORTING THE PEOPLE WHO MANAGE THEM.

#### **FARMERS AS STEWARDS**



The farm products coming out of our Valley are better than the rest because we have better soil, water and climate than anywhere else.

### CHRIS & MARY BORELLO

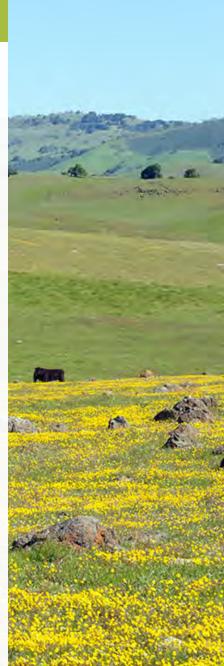
3rd generation farmers, Borello Farms





### CHALLENGES FOR FARMERS + RANCHERS

- » LAND ACCESS Fallow land held for speculation; Lots are not contiguous, often too small, too spread out; Land is too expensive to buy, unavailable to lease; Cost of living is too expensive for ag workers and appropriate housing is unavailable.
- » URBAN INTERFACE Neighbor complaints are growing; Traffic/ Commuters are increasing; Red tape and regulations are cumbersome and ill-fitting for agriculture to succeed.





### OPPORTUNITIES FOR INVESTMENT + SUPPORT

- » Affordable and available land for sale and rent
- » Affordable and available water for irrigation
- » Affordable and available seasonal workforce
- » Contiguous lots and understanding neighbors
- Access to infrastructure equipment, packing, processing, warehousing, distribution and markets

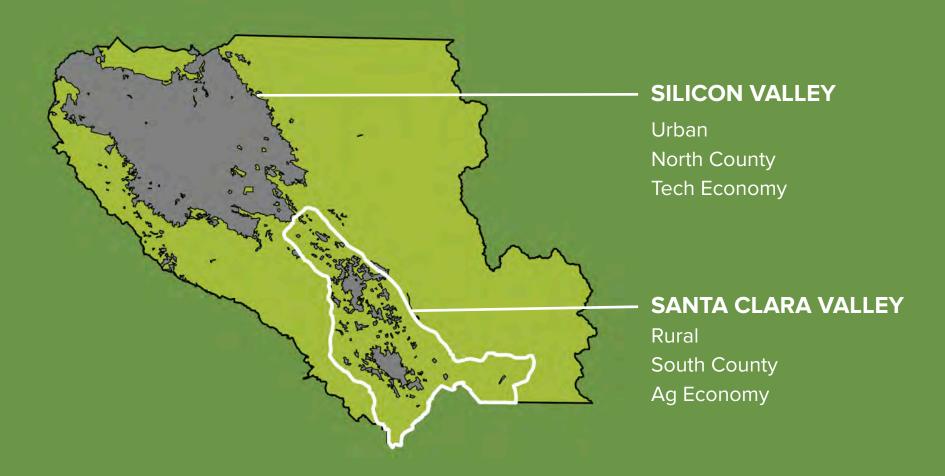


# How do we make this happen?



### **WORKING TOGETHER**

A primary goal of this campaign is to connect Silicon Valley with Santa Clara Valley, in part through matching the supply and demand sides of our regional food system.





# DEMAND FOR LOCAL FOOD

Hundreds of thousands of meals are served every day in Silicon Valley, with a high demand for local, sustainably sourced foods





