Extended Producer Responsibility in the Agricultural Film Market











Louis B. Vasquez, VP and GM of Revolution Plastics EcoFarm Conference

Session F: Replacing Reducing and Recycling On-Farm Plastic Friday, January 25, 2019



Commercial Agricultural Films



Driving innovation in agriculture

- Crop covering (mulch films, vine cover)
- Pest and disease control (fumigation, solarization and other barrier films)
- Crop irrigation (lay flat flood and micro tape or tube)
- Crop and feed storage (bunker cover, ag bag, almond cover)
- Produce processing (bin liners, pallet covers)







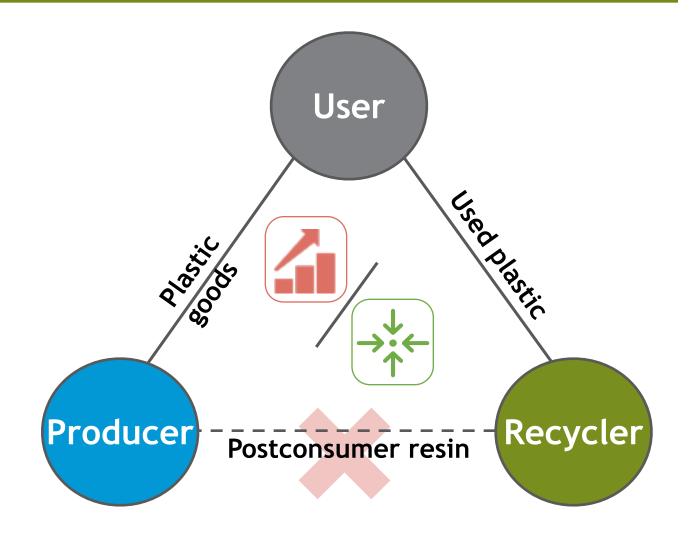
Conflicted State of the Film Market

Increasing Film Supply 👍

- Improve crop yields
- Minimize farm operation costs
- Easy to use

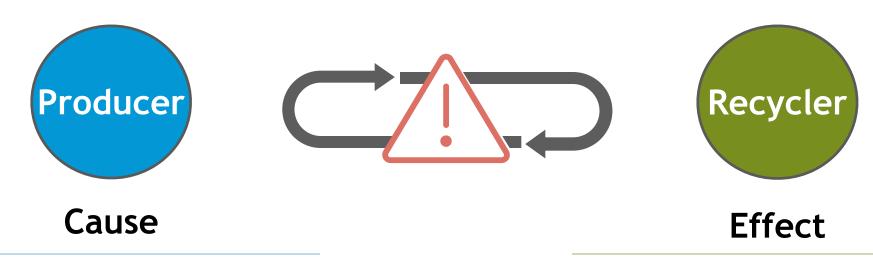
Growing Eco-Demands → ←

- Consumers want more sustainable growing practices
- Groundswell of environmental legislation against single use plastic





Producer Decisions Effect Recyclers



- Design products with multiple base materials
- Deficient product design introduces auxiliary material



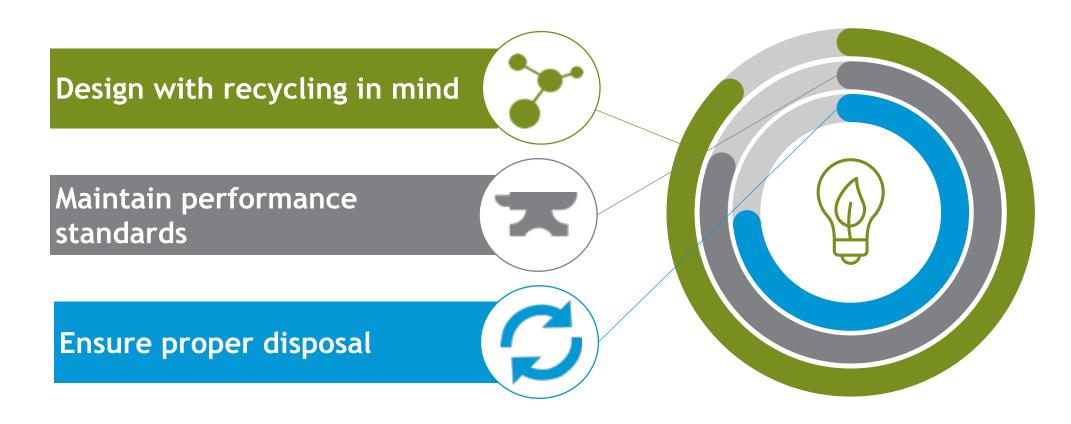


- Multi-material products cannot be recycled
- Increase sortation costs and erratic recycling success



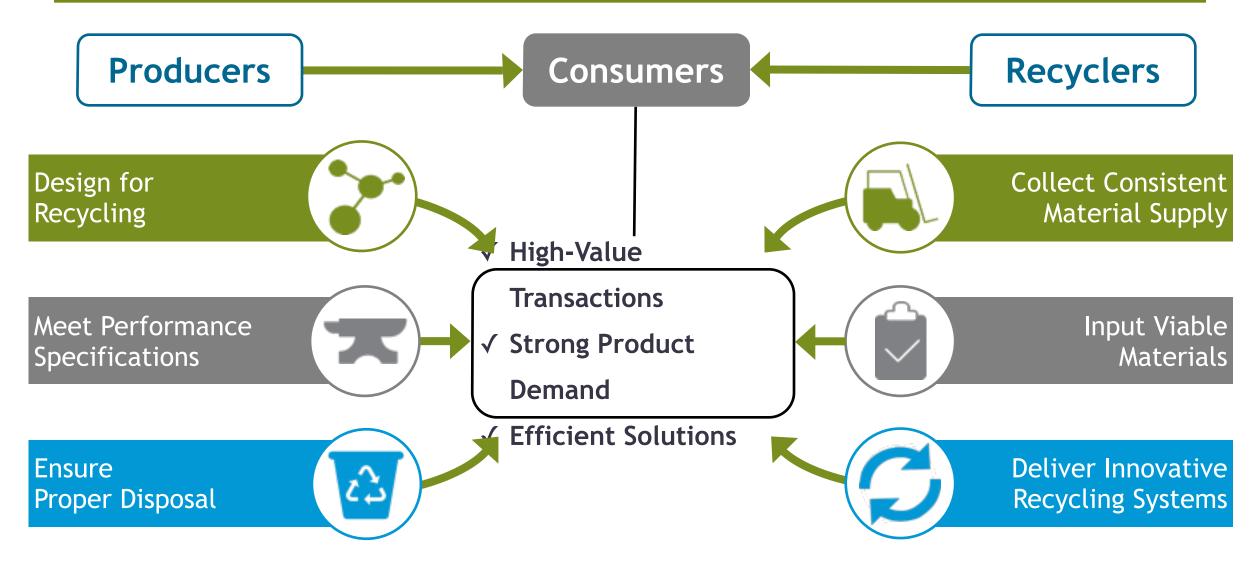
Extended Producer Responsibility

Producer obligation to integrate all stages of a product's lifecycle into design and distribution





Finding A Successful Solution













Revolution: Believe in Better Plastics

We believe in better plastics that help preserve our environment for future generations. Through our revolutionary manufacturing, collection and recycling process, we provide our customers with truly sustainable plastic products.

We take responsibility for our footprint by pairing 220+ million pounds of film manufacturing with 220 million pounds of recycling capabilities

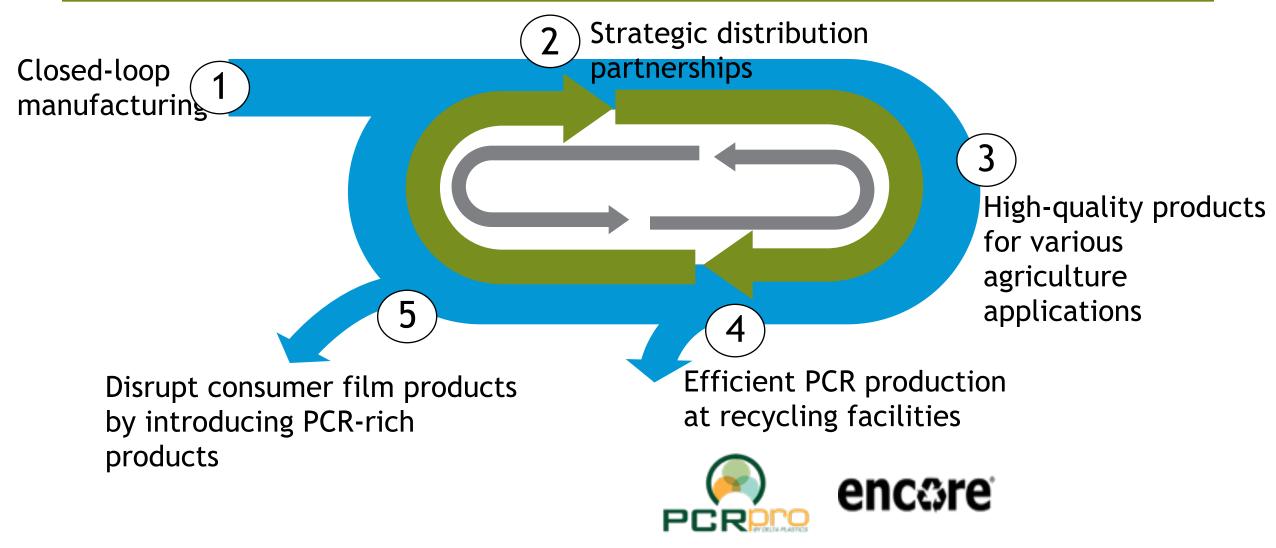


National Operations



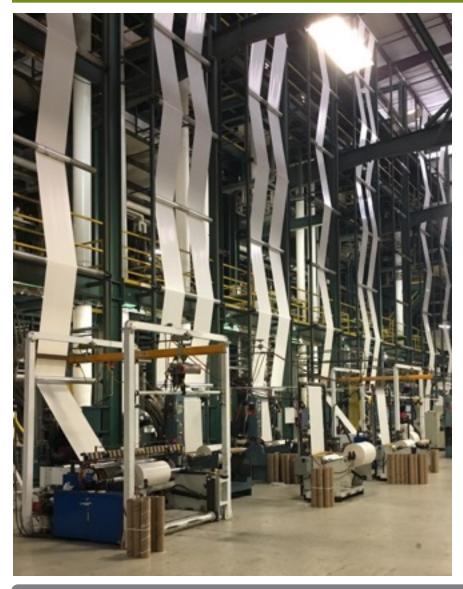


Closed Loop System





Sustainable Manufacturing



Closed Loop



Polytubing



Vine Cover

Tarp Cover

Out Loop (Single-Use Products)



Carryout Bags







Liners, Covers, Plastic Lumber



Collection Methods

Grapple Trucks



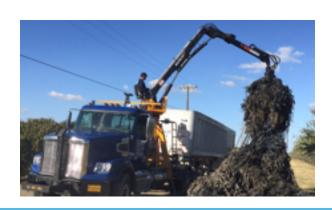
Dumpsters / Roll-offs



Collection Agreements



Fleet of over 60 grapple trucks



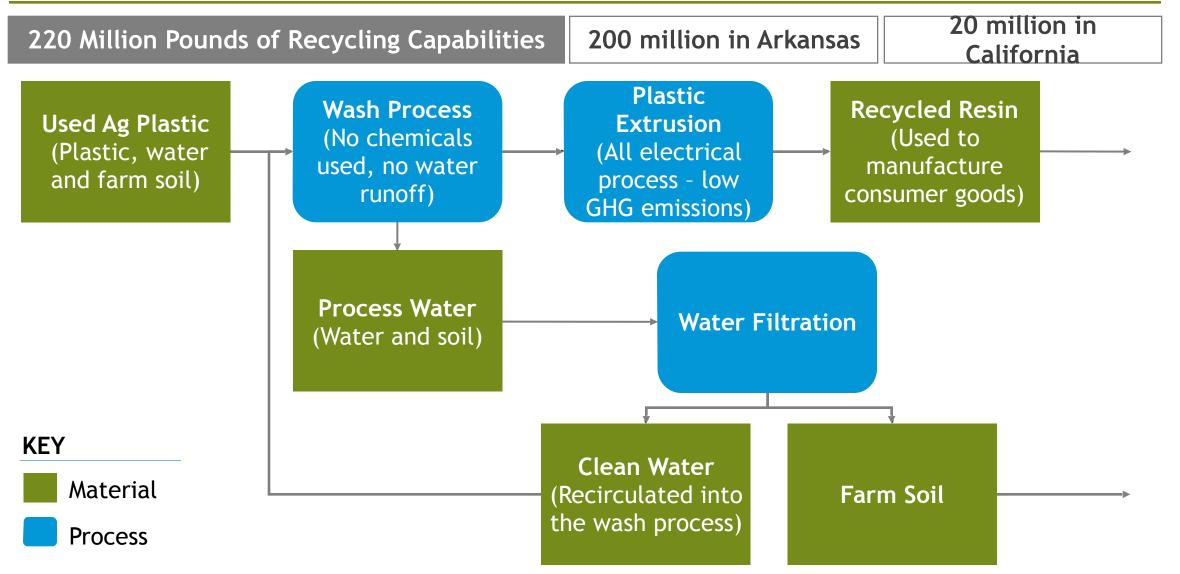
Over 4,000 roll-offs and dumpsters



Agreements with ag plastic manufacturers and 3rd party waste haulers



Specialized Recycling Process





Grower Case Study

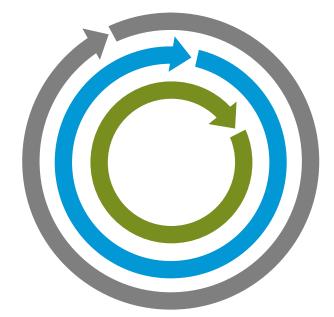
Leading Almond Processing Co-op

Goal: Close the Loop for Almond Growers and Processors



2016

✓ Offer film collection services for co-op statewide



2017

✓ Decrease labor costs with film removal equipment

2018

✓ Introduce recycled content product comparable to market specifications



3rd Party Producer Case Study

Playbook for Success

Introduce the Missing Link to Close the Loop







Production & Sales

Drip Irrigation Company

Mission: Enable a closed loop process for a manufacturer improving their practices

Irrigation Use

Growers & Farmers

Action: Collaborate with manufacturer to educate growers about plastic best practices

Vision: Develop drip irrigation custom PCR to unlock a 3rd party closed loop system in perpetuity

Recycle





Consumer Focused Case Study



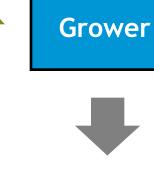


Revolutionary Closed Loop



Consumer Interests:

- Desire for recycled product
- Growing demand for eco-friendly supply chain







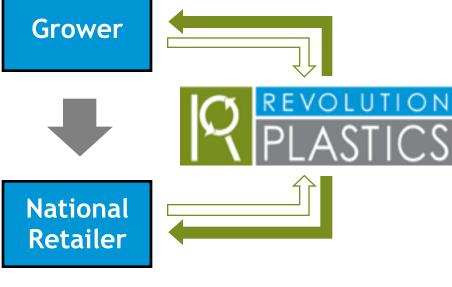


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High level of single-use products











Major reduction in waste

Ag Film Producer

Packaging

Producer



The Good Plastics People

We are a family unified by a single, powerful mission: creating better plastics that help preserve our environment for future generations.

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